
EQ DEVELOPMENTS



Discover Excellence

EQ is a leading project development, consultancy, and management firm specializing in real estate, industrial and infrastructure projects spread across Africa and the Middle East.



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About Us

We are a leading project development firm specializing in real estate, industrial and infrastructure projects across Africa and the Middle East.

We also extend our project consultancy and project management services to partners pursuing the development of their properties to successful ventures.

Whether high-end real estate developments, affordable housing projects, hospitality, commercial complexes, economic and industrial zones, water schemes, and conventional power plants, our projects are developed by our team of professionals.

Through our international offices, we breathe life into new communities and burgeoning economies across different markets.



Approach

An international player in burgeoning communities by professionally identifying, developing, and managing economic and social infrastructure and real estate projects. We hold to our values of commitment, honesty, integrity, and professionalism ensuring our company's growth and sustainability.



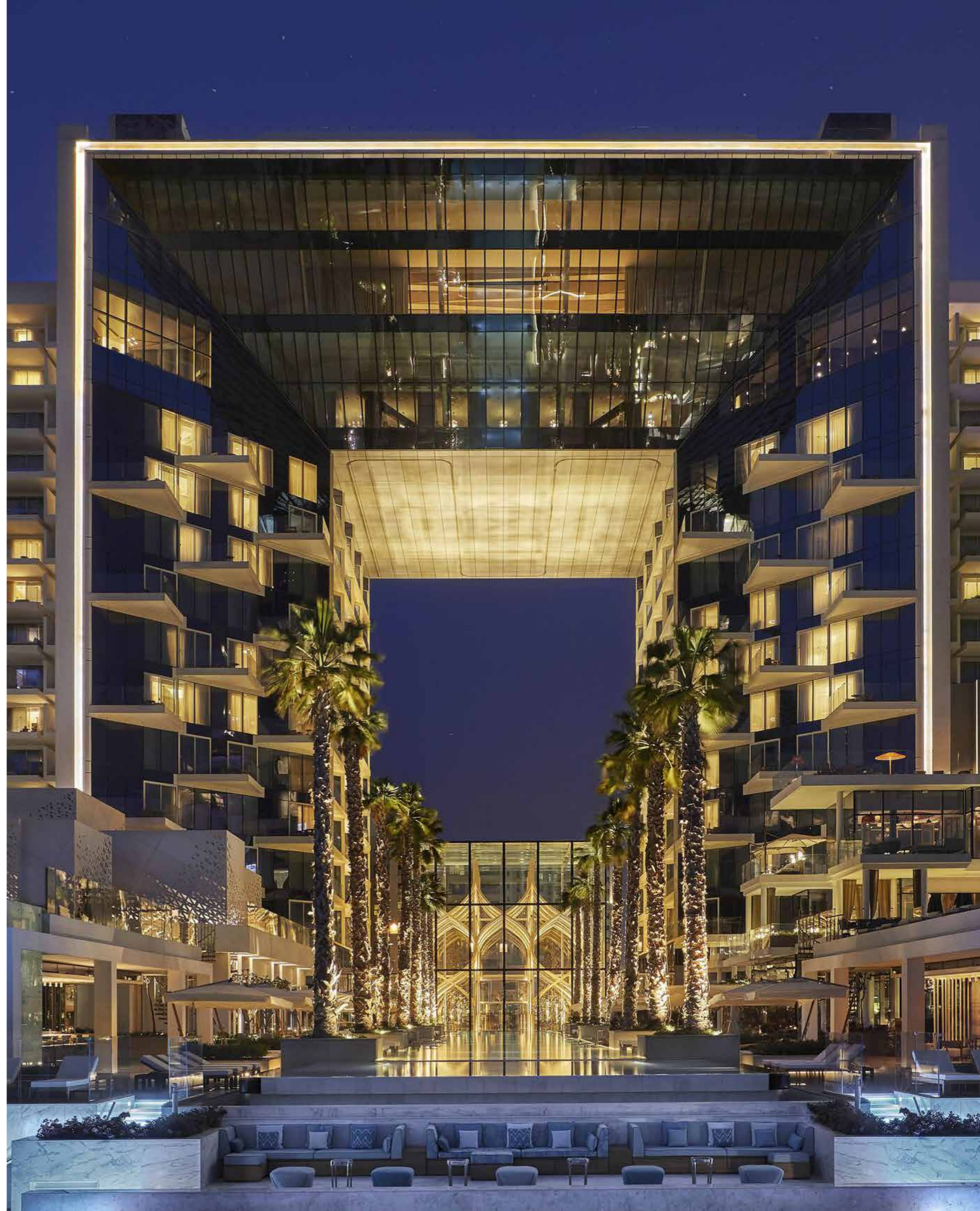
Vision

An international player in project development.



Mission

Burgeoning Communities by planning, developing and managing successful projects.



Our Story

In 2002, we began as pioneers in infrastructure development with a multi-disciplined approach under one entity: positioning ourselves as a one-stop firm for our sovereign, sub-sovereign, private clients, and multilateral development banks pursuing a turnkey solution for the development of their infrastructure projects.

In 2008, we applied the same services we offer our clients to ourselves, evolving to encompass the development of EQ's very own real estate and infrastructure projects, ranging from economical to high-end developments.

Today, EQ's footprint is found across several countries throughout Africa and the Middle East.



Why EQ

- Integrity**
Our corporate culture proliferates throughout the entire organization, leaving its mark in every project we handle and every task we execute.
- Experience**
Our experience derived from a portfolio of projects facilitates efficiency, and professionalism.
- Qualifications**
Our team of certified and well-experienced professionals operates as a cohesive unit, offering the best results in terms of quality, value, and time.
- Wx3**
Our commitment in sustaining a win-win-win equation for all stakeholders ensures growth & development.

Values

- Honesty**
The key for a sustainable relation with all stakeholders
- Commitment**
Leads to a successful completion of all projects
- Integrity**
The mean for a sustainable reputation
- Professionalism**
Ensuring sustainability
- Positive sounding**
Reputation



Practices

EQ develops wide range of economic, real estate, and infrastructure projects and elongates its consultancy and project management services to partners seeking the development of their properties to successful ventures.

With every project we handle, our promise is to deliver nothing short of excellent.



Project Development

We develop different types of economic, real estate, and infrastructure projects. Our team manages the complete project development lifecycle.



Project Consultancy

Our holistic project consultancy services offered to partners and stakeholders seeking the full realization of their projects.



Project Management

Our comprehensive project management services offered to partners and stakeholders ensure the delivery of projects utilizing best project management practices.



Project Development

We develop feasible real estate, industrial, and infrastructure projects.



Our approach in developing projects is based on a systematic cycle that ensures the successful delivery of state-of-the-art projects that cater end users' needs and expectations.



1

Project Identification

Identifying potential opportunities and conducting initial feasibility studies.

2

Design

Creating detailed plans and blueprints to ensure functionality and compliance.

3

Appraisal

Evaluating the project's value and financial feasibility through market research.

4

Structuring

Organizing the project's legal and operational framework.

5

Finance

Securing necessary funding and managing financial planning.

6

Communication

Ensuring effective communication with all stakeholders.

7

Sales

Marketing the project and converting leads into transactions.

8

After Sale Services

Providing support and maintenance post-purchase.

Project Consultancy

Our holistic project consultancy services offered to partners and stakeholders seeking the realization of their projects include:

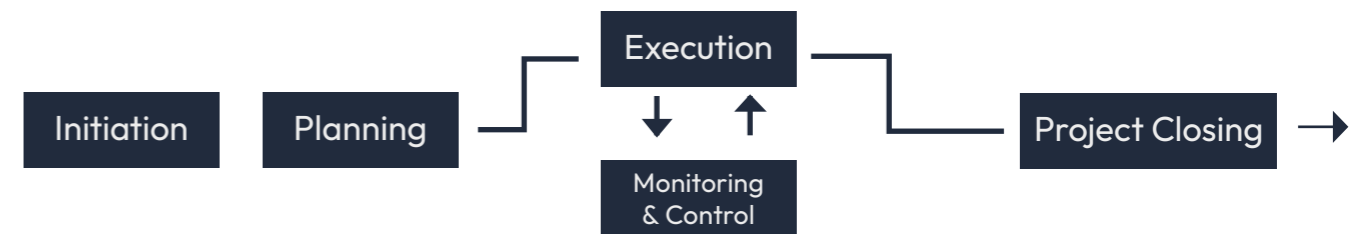
- Project Identification
- Architecture & Engineering
- Quantity & Cost Estimation
- Project Branding
- PR & Communication Strategy
- Financial Appraisal
- Transaction Structuring
- Investment Management
- Project Company / SPV Management
- Tender Management
- Post-Construction Asset Management
- Training



Project Management

For a project to meet its requirements, it needs professional application of technical and commercial knowledge, skills, tools and techniques.

Our comprehensive Project Management services include the professional application and integration of the appropriate 47 logically combined Project Management processes categorized into the five groups of:



We offer our clients different levels of Project Management Service including supportive, controlling or directive. Our Project Management Services include:

- 1 *PLANNING*
- 2 *GOVERNANCE*
- 3 *SCOPE MANAGEMENT*
- 4 *TIME MANAGEMENT*
- 5 *COST MANAGEMENT*
- 6 *QUALITY MANAGEMENT*
- 7 *HUMAN RESOURCES MANAGEMENT*
- 8 *COMMUNICATION MANAGEMENT*
- 9 *RISK MANAGEMENT*
- 10 *PROCUREMENT MANAGEMENT*
- 11 *STAKEHOLDERS' MANAGEMENT*

PPP Training

EQ provides Public-Private Partnership (PPP) Training for executives from both sectors, Public & Private.

Our training courses provide our clients with technical expertise covering all aspects of PPP transactions.

Whether aiming for PPP capacity building or gaining professional knowhow covering all aspects of a PPP project, pre, during, and post contract; our accredit courses and learning visits guided by our qualified PPP Consultants, accredited to provide professional PPP training courses for all stakeholders from both sectors, Public and Private, are the best solution to develop your PPP industry.



Courses are customized per clients' needs and conducted internationally.
Get in touch for more information.

Sectors



URBAN DEVELOPMENT



REAL ESTATE DEVELOPMENT



HOSPITALITY



INDUSTRIAL PROJECTS



INFRASTRUCTURE PROJECTS

Our Team

Ambitious, committed, sharp and professional entrepreneur founded our organization and our brilliant team of highly skilled, motivated, hardworking, proactive, enthusiastic and honest professionals continue to coherently steer our organization towards a sustainable success.

Our team of certified and well-experienced professionals work coherently offering our partners best results throughout project development process under one roof.

Professional
Innovative
Motivated
Honest
Experienced



A hard-working team behind a successful brand



HUSAM EL QASEM
 / President

Husam has over 23 years of professional experience in advisory, consultancy and project management for social & economic infrastructure and real estate projects. His projects footprint covers a range of countries within the Middle East and Africa.



KWAME PHILIPS
 / Vice President - Ghana

Kwame has over 40 years' combined experience as a Merchant, Consultant, Business Executive and Project Management Expert. Through his vision and hard work, EQ Ghana has gained recognition for quality delivery and as an excellent service provider. Mr. Philips has a wide business network not just in Ghana but spread across the globe.



RAMA ABDULHADI
 / Communications Director

Rama is an experienced professional in PR and Communication with over 12 years of agency experience.



EMMANUEL ASARE ASANTE
 / Director – Ghana

Emmanuel is the operational manager of EQ Ghana, his responsibilities include Business Development and overseeing daily operations in EQ Ghana office. Emmanuel holds Master of Public Administration, (MPA) from the University of Ghana, Master of Philosophy (M.Phil.) in Global Leadership from the University of Professional Studies, Accra-Ghana, and B.A. in Political Science and History from the University of Ghana.



CAROLINE CHEMA ERIC
 / Director - Tanzania

Caroline is a highly skilled and experienced Public-Private Partnership (PPP) specialist who has a deep understanding of infrastructure investment and development projects. With over 10 years of experience in PPP and Project Finance Advisory.



HAMMAD SHALFAWI
 / Projects Director

Hammad is an accomplished professional in the field of architecture and construction, with a proven track record of success in project management.



MOHAMMAD AMIREH
/ Finance

Mohammad has worked in the finance and accounting field for more than 9 years in multiple holding companies and freelance projects. Mohammad is experienced in financial modeling, financial planning & analysis, budgeting, valuations, financial reporting and capital raise.



MOHAMMAD ALYOUSEF
/ Architect

Mohammad has worked in the architectural design field for over 3 years in multiple holding companies and freelance projects. Mohammad is experienced in architectural design, architectural drawings, shop drawings, visualization, BIM modeling, and presentation.



ALI NABBOUH
/ Architect

Ali Nabbouh an architect passionate about design and architecture for over 3 years. He has worked on projects in Australia and Lebanon, gaining diverse experience from urban study, concept, visualization to shop drawings.



RAVI SHREEHARI
/ Consultant

Ravi Shreehari has over 20 years of working experience in PPP projects including implementation of Roads, Bridges, Tunnels, Metro Rail, Bus Rapid system, Automated Car Park, Education, Health, LED Street Light sector PPP projects.



HOSSEIN NOURZAD
/ Senior PPP Consultant

Hossein Nourzad is a senior PPP consultant and a CP3P Accredited Trainer, working with EQ, with 17+ years of mixed research and professional experience in the field of economic appraisal, as well as sustainability and resilience of infrastructure projects.



KAREM FARAHAT
/ Civil-Structural Engineer

A well experienced civil/structural engineer with a track record of successful industrial, real estate, and infrastructure projects. Karem has experience across the Middle East and Africa.



ANAS SHALFAWI
/ Consultant

Anas is a hard working young professional, who is building his experience in real estate development.



ANDREA STUCCHI
/ Consultant

Andrea Stucchi is a Solicitor admitted to practice in England & Wales and a Public Private Partnerships (PPP) professional with an academic background in English Common Law.



AMANDEEP SINGH
/ Consultant

Amandeep is a leading international PPP transaction advisor with over 21 years of experience. He has played multiple roles in value chain of PPP projects from 'concept-to-commissioning' as well as project monitoring support.



PERINGAD PRADEEP
/ MEP Engineer

Pradeep is an experienced MEP engineer with experience in the UAE, India, and Ghana. He has designed a number of projects with EQ and supervises work execution.



MOHAMMAD AZZAM
/ Quantity Surveyor

An experienced Quantity Surveying professional with more than Eight years' in Sr. Quantity Surveyor / Sr. Cost Manager. Azzam has worked on a wide variety of projects including Industrial, Commercial, Residential, Retail, and Healthcare..

Portfolio

01. The Gardens

An Oasis of tranquility in a gated community. Comprising of one, two, and three bedroom apartments in a communal tranquility served with a state of the art lifestyle.

02. Four Points Hotel

Dar es Salaam, Tanzania

Located in Dar es Salaam, Tanzania, this proposed hotel comprise of 254 rooms of pure indulgence, complemented by a symphony of full scale hotel amenities.

03. Flamingo Beachfront

Dubai, UAE

Tour this high-end beachfront development comprising 420 residential apartments, 12 villas, restaurants, and other community amenities.



01



02



03

04



05



04. Al Mushatta Bottling Plant

Al-Mushatta, Jordan

Discover cutting-edge architecture that meets industrial efficiency. Operating at 150,000 voltage/day, we redefine industry standards with efficiency and environmental consciousness.

05. Amman Steelworks

Amman, Jordan

Explore Amman's Steelworks: Leading the charge in sustainable steel production, our facility is driving unprecedented growth in Jordan's infrastructure sector.

06. JBM GROUP

Jebel Ali, Dubai

Discover JBM Group in Jebel Ali, Dubai: A leading facility combining offices and a fully sustainable Pharmaceutical Plant, powered by renewable energy.



06

07. Plot 1660

Beirut, Lebanon

Located in Achrafieh, Beirut, this luxurious 4-building complex is fully furnished with a pool, recreational facility and 24-hour security.



07

08. The white villas

Amman, Jordan

Tour this luxurious living complex in the heart of Jordan's capital. The compound features 60 villas and a retail & community center.



08



09

10



11

09. West Point

Amman, Jordan

Browse this ultra-modern residential complex in Amman composed of 16 villas and a state-of-the-art community center.

10. Oshakati Housing

Oshakati, Namibia

Located in Namibia's northern region, Oshana, our proposed Oshakati Residences comprise 263 detached units complemented with full amenities reflecting our true experience of communal living.

11. Tripoli Gardens

This residential compound in Tripoli is home to a number of companies and their staff, featuring 6 huge 7-bedroom villas.

12. Ifrane Gateway

Ifrane, Morocco

Located in the heart of Ifrane, our serene getaway offers a unique retreat between the lush, green landscapes. With a strong commitment to sustainability, we've designed and constructed 14 eco-friendly bungalows, each blending harmoniously with nature.



12

13 Greenfields Complex

Bouaké, Cote d'Ivoire

Discover the vibrant and modern mixed-use development designed to foster a dynamic and environmentally friendly lifestyle. Spanning an expansive area of 73,800 square meters.



13

14. Expo Golf Villas

Dubai, UAE

Explore our development of premium villas for Emaar in Emaar South, a short distance away from the site of the famous EXPO 2020.

14



15

15 Oweri Water Scheme

Oweri, Nigeria

Discover the successful public-private-partnership that saw the expansion of the existing water plant in Oweri City in Imo State, Nigeria.

16. Ontisha Water Scheme

Ontisha, Nigeria

Explore our scope in developing a novel water scheme for Onitsha City in Anambra State, Nigeria under a PPP-basis.

01 The Gardens

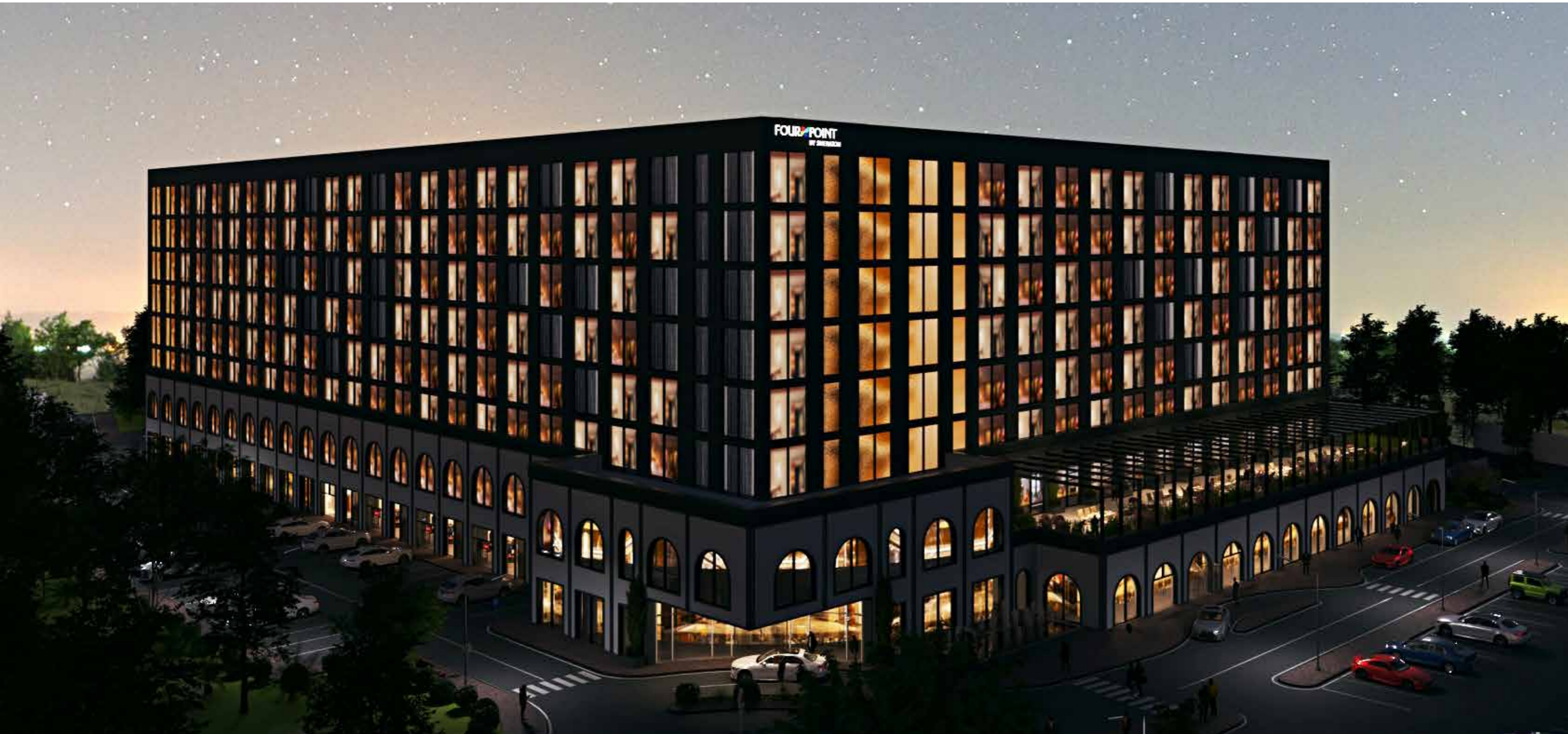
<i>Type</i>	<i>Location</i>	<i>No. of Buildings</i>	<i>Project Area</i>
Residential	Lagos, Nigeria	7	21,468 sqm
<i>Occupancy</i>	<i>No. of Stories</i>	<i>Amenities</i>	<i>Style</i>
348 families	Avg. 8 per building	Retail & community center, gym	Contemporary





02 Four Points Hotel

<i>Type</i>	<i>Location</i>	<i>No. of Stories</i>	<i>Rooms</i>
Hotel	Dar es Salaam, Tanzania	12	254
<i>Occupancy</i>	<i>Project Size</i>	<i>Amenities</i>	<i>Parking Space</i>
400 guests	2780 sqm	Spa, Pool, Gym, Restaurant, Conference	Valet





03 Flamingo Beachfront

<i>Type</i>	<i>Location</i>	<i>Project Size</i>	<i>No. of Buildings</i>
Mixed Use	Dubai, UAE	45,600 sqm	12
<i>Occupancy</i>	<i>No. of Stories</i>	<i>Amenities</i>	<i>Parking Space</i>
420 families	9-15 stories	Beach, Pool, Fitness, Spa, Dining, Retail, Events	1 per family





04 Al Mushatta Bottle Plant

<i>Type</i>	<i>Location</i>	<i>Output</i>	<i>Sustainability</i>
Industrial	Amman, Jordan	120 tonnes / day	Solar-powered
<i>Total Area</i>	<i>No. Stories</i>	<i>Power</i>	<i>ISO Standards</i>
18580 sqm	1 story	150,000 V / day	9001; 7348; 8086



05 Amman Steelworks

<i>Type</i>	<i>Location</i>	<i>Output</i>	<i>Energy Sources</i>
Industrial	Amman, Jordan	50,000 tonnes / day	Sustainable
<i>Total Area</i>	<i>Features</i>	<i>Employees</i>	<i>Other Technology</i>
25580 sqm	Sustainable energy integration, modern technology, community area	500+ workers	Water recycling



06 JBM Group

Type	Location	Output	No. of Buildings
Industrial	Dubai, UAE	10,000 units / day	3 buildings
Total Area	Features	Administrative	Parking
32690 sqm	Modern offices, self sufficient electrical systems, sustainable finishes.	5 story units	120 spaces





07 Plot 1660

<i>Type</i>	<i>Location</i>	<i>No. of Units</i>	<i>No. of Stories</i>
Complex	Achrafieh, Lebanon	108 units	9
<i>Buildings</i>	<i>Amenities</i>	<i>Project Size</i>	<i>Parking Space</i>
4 buildings	Pool, Gym, Security	21870 sqm	160 total





08 The White Villas

<i>Type</i>	<i>Location</i>	<i>Finishes</i>	<i>Furnishing</i>
Residential	Amman, Jordan	High end – glass, stone	Modern – Italian/ Scandi
<i>Number of Villas</i>	<i>Bedrooms</i>	<i>Unit Area</i>	<i>Bathrooms</i>
16	3-4 beds	300-500 sqm	2+ baths





09 West Point





10 Oshakati Residences

<i>Type</i>	<i>Location</i>	<i>Project Size</i>	<i>Furnishing</i>
Residential	Oshakati, Namibia	120-180 sqm/ apartments	Modern – Italian/ Scandi
<i>Number of Villas</i>	<i>Amenities</i>	<i>No. of Stories</i>	<i>Parking Space</i>
263	recreational facilities, landscaping	2	1 per family

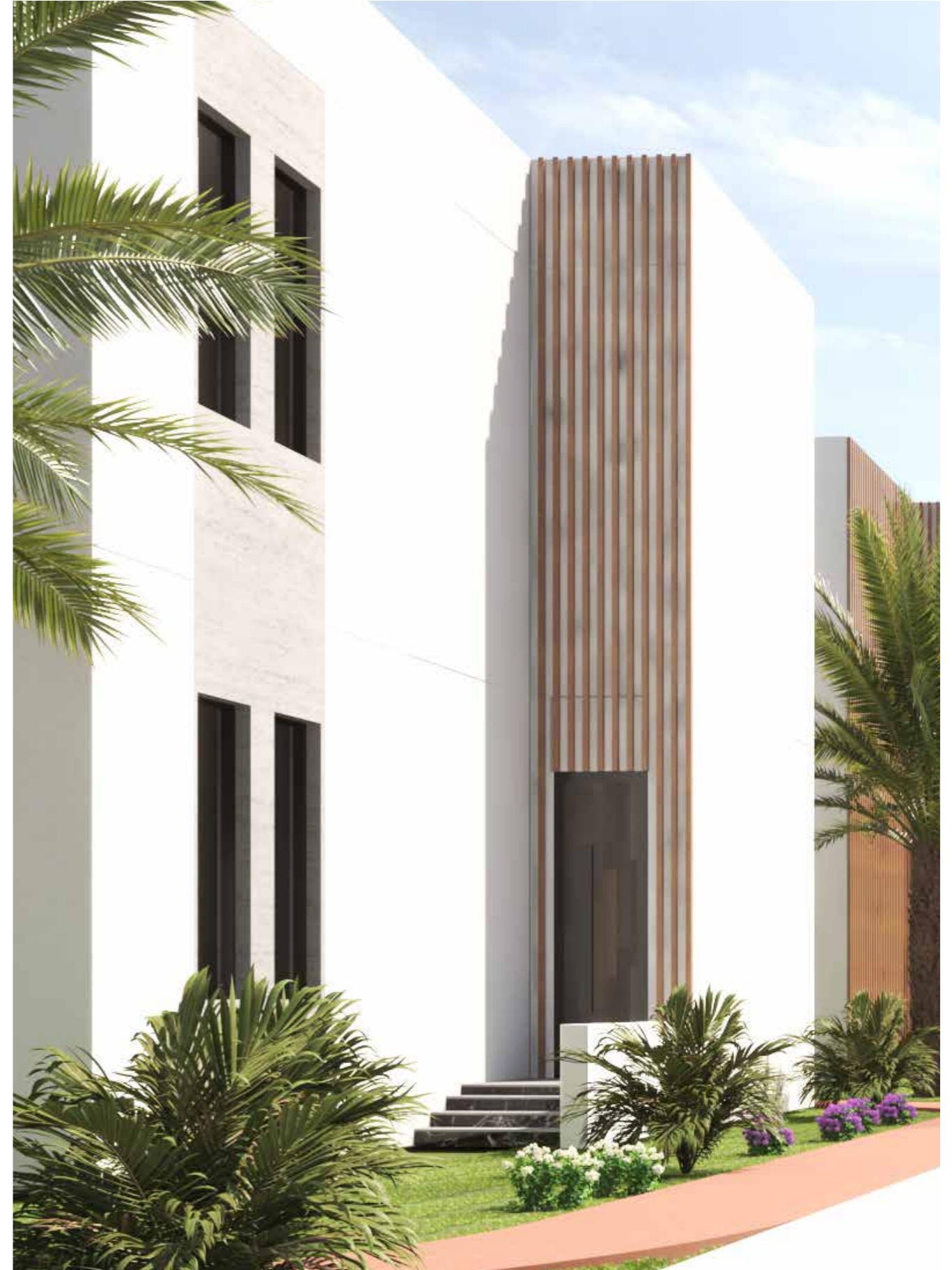




11 Tripoli Gardens

<i>Type</i>	<i>Occupancy</i>	<i>Location</i>	<i>Project Size</i>
Residential	6 families	Tripoli, Libya	560sqm per Building
<i>No. of Stories</i>	<i>Amenities</i>	<i>Number of Villas</i>	<i>Parking Space</i>
2 per villa	Outdoor recreational spaces, gardening and landscaping	6	12 (2 per family)





12 Ifrane Gateway

<i>Type</i>	<i>Location</i>	<i>Occupancy</i>	<i>No. Bungalows</i>
Commercial	Ifrane, Morocco	2 per 1 Bungalow	14
<i>Size</i>	<i>Furnishing</i>	<i>Power</i>	<i>ISO Standards</i>
28sqm per Bungalow	Modern – Italian/ Scandi	Solar Panel Powered	9001; 7348; 8086





13 Greenfields Complex


<i>Type</i>	<i>Occupancy</i>	<i>Location</i>	<i>Buildings</i>
Mixed Use	294 families	Bouaké, Côte d'Ivoire	2 storey villas, 9 sotries buildings
<i>Total Area</i>	<i>Apartment Units</i>	<i>Amenities</i>	<i>Parking Spaces</i>
73,800 sqm	40 1 bedroom apartment, 102 2 bedroom apartment, 42 3 bedroom apartment	Retail & community center, gym, swimming pool, chil- dren's playground	1 per Villa 1 per building apartment







GHANA

	mail@eqdevelopments.com	Tel. +233 27 666 8888 +233 24 672 6965	10 Dadeban Loop, North Industrial, Accra, Ghana
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JORDAN

	mail@eqdevelopments.com	Tel. +971 52 6872726 +962777 440088	38 Methqal El Fayez Street, P. O. Box: 5484, Amman 11183, Jordan
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NAMIBIA

	mail@eqdevelopments.com	Tel. +264818427729	Unit 11, Bohemian Building, Friedrich Giese Street, Windhoek, Namibia
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TANZANIA

	mail@eqdevelopments.com	Tel. +255743034098	1497 & 1498, Yacht Club Road, Mezzanine Floor, Msasani Peninsula P.O. Box: 5182, Dar es Salaam, Tanzania
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ABU DHABI , UAE

	mail@eqdevelopments.com	Tel. +971 52 6872726 +962777 440088	P. O. Box: 7001, Abu Dhabi United Arab Emirates
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